

Money Management Intelligence

Incorporating Money Management Letter

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LIVE CHAT ONLINE

Pension Bridge: Investors Keen On PE Co-Investments

More investors are considering private equity co-investments, as they believe that these structures will be a fixed feature of the private equity landscape.

About 78% of investors think that co-investment opportunities will remain common, according to data provided by **Luca Salvato**, investment partner at **Coller Capital** at the *Pension Bridge Private Equity Exclusive Conference*, on July 20 in Chicago. "This continues to be a mainstay, and limited partners are increasingly looking for this," Salvato said. "This is not a phase due to current market conditions."

Coller also found that overall private equity has and will continue to be a crucial part of investors' asset allocation models due to consistent high returns. More than 80% of respondents to Coller's survey (the *Global Private Equity Barometer*) saw net annual returns of more than 11% in the last year. Breaking it down further, 50% of respondents saw 11-15% returns, while 30% of respondents saw 16% returns or greater. North American buyouts registered the strongest performance with a small percentage of investors garnering 21-25% returns.

"It is no surprise, at least to me, that private equity stands out against other asset classes," Salvato said, pointing to outperformance even against hedge fund and real estate investments. He emphasized that he expects strong performance across the asset class to continue.



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